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## John Marshall Bank Nabs Former Burke & Herbert CEO Charlie Collum

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By Bryant Ruiz Switzky / reprinted from Washington Business Journal

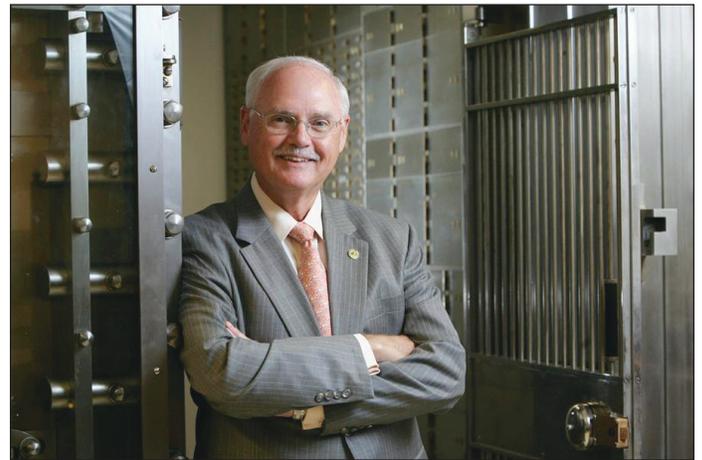
Reston-based John Marshall Bank has tapped former Burke & Herbert Bank & Trust Co. Chairman and CEO Charlie Collum to help build out its Alexandria presence.

Collum, who stepped down from Burke & Herbert in 2010, is joining two of his former colleagues, one of whom just joined John Marshall Bank's Alexandria loan production office in August. He starts Wednesday and will hold the "executive officer" title.

"To say I am delighted to have Charlie join our bank team in Alexandria is an understatement," said John Maxwell, John Marshall Bank's chairman and CEO in a statement. "Charlie's 50 plus years serving the Alexandria community as a banker, his reputation as a man of integrity and his popularity throughout Alexandria makes this a perfect partnership as we steadily increase our presence in the Alexandria business community."

Collum spent 39 years at Burke & Herbert, and was only the second non-Burke to hold the chairman title. He stepped aside as part of the transition that put Scott McSween in as president and Hunt Burke as chairman and CEO.

"I have spent my entire banking career in Alexandria. I know the community and what they want from a bank, and I am delighted to bring this experience to John Marshall Bank," said Collum in a statement. "John Marshall Bank reminds me of the best of community banking in Alexandria, with a business model committed to serving the community, and accessibility and loyalty to



its customers. I am delighted to be re-uniting with my former Burke and Herbert colleagues, Erik Dorn and Pam DeCandio at John Marshall Bank. I am excited about the role I can play assisting this great bank in establishing a larger presence in Alexandria."

Dorn, a senior lender, joined John Marshall in August and DeCandio came aboard in 2010.

While the news bodes well for John Marshall, it's not so good for Burke & Herbert, which has long had a dominant presence among community banks in Alexandria. But Burke & Herbert has been losing loans faster than it can add them over the past two years, with net loans declining 9 percent. If Collum helps poach more talent from the bank, that trend could accelerate.

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