Small Business Loans - Originations

Institution: JOHN MARSHALL BANK

Respondent ID: 0003419416

Agency: FRS - 2

State: DISTRICT OF COLUMBIA (11)

PAGE: 1 OF

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DISTRICT OF COLUMBIA (001), DC										
MSA 47894										
Inside AA 0003										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	2	860	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	3	1,788	3	1,788	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	5	2,648	3	1,788	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	5	2,648	3	1,788	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
STATE TOTAL	0	0	0	0	5	2,648	3	1,788	0	0

y County Respondent ID: 0003419416

Loans by County

Small Business Loans - Originations Institution: JOHN MARSHALL BANK

Agency: FRS - 2 State: MARYLAND (24)

PAGE: 2 OF

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
ANNE ARUNDEL COUNTY (003), MD										
MSA 12580										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	1	690	1	690	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	1	660	1	660	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	2	1,350	2	1,350	0	0
CHARLES COUNTY (017), MD										
MSA 47894										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	150	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	150	0	0	0	0	0	0

Small Business Loans - Originations

Institution: JOHN MARSHALL BANK

Respondent ID: 0003419416

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Agency: FRS - 2

State: MARYLAND (24)

Area Income Characteristics	Origination Origination Orig		>\$100,000 But		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HOWARD COUNTY (027), MD										
MSA 12580										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	250	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	0	0	0	0	0	0
MONTGOMERY COUNTY (031), MD										
MSA 23224										
Inside AA 0002										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	2	920	2	920	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	1	10	0	0	1	990	1	990	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	10	0	0	3	1,910	3	1,910	0	0

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Loans by County

Small Business Loans - Originations

Institution: JOHN MARSHALL BANK

Respondent ID: 0003419416

Agency: FRS - 2

State: MARYLAND (24)

Area Income Characteristics	Origi	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		o Item: ins by liates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PRINCE GEORGE'S COUNTY (033), MD										
MSA 47894										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	1	15	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	1	975	1	975	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	1	58	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	73	0	0	1	975	1	975	0	0
TOTAL INSIDE AA IN STATE	1	10	0	0	3	1,910	3	1,910	0	0
TOTAL OUTSIDE AA IN STATE	2	73	2	400	3	2,325	3	2,325	0	0
STATE TOTAL	3	83	2	400	6	4,235	6	4,235	0	0

Small Business Loans - Originations Institution: JOHN MARSHALL BANK

Respondent ID: 0003419416

Agency: FRS - 2 State: VIRGINIA (51)

Area Income Characteristics	Origi	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
ARLINGTON COUNTY (013), VA 2/											
MSA 47894											
Inside AA 0001											
Low Income	0	0	0	0	0	0	0	0	0	0	
Moderate Income	0	0	0	0	0	0	0	0	0	0	
Middle Income	0	0	1	200	1	834	1	200	0	0	
Upper Income	0	0	0	0	0	0	0	0	0	0	
Income Not Known	0	0	0	0	0	0	0	0	0	0	
Tract Not Known	0	0	0	0	0	0	0	0	0	0	
County Total	0	0	1	200	1	834	1	200	0	0	
FAIRFAX COUNTY (059), VA											
MSA 47894											
Inside AA 0001											
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0	
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0	
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0	
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0	
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0	
Median Family Income 50-60%	1	42	2	374	1	500	1	500	0	0	
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0	
Median Family Income 70-80%	1	100	2	480	1	800	3	1,280	0	0	
Median Family Income 80-90%	0	0	1	250	3	1,952	1	500	0	0	
Median Family Income 90-100%	0	0	3	572	2	700	3	722	0	0	
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0	
Median Family Income 110-120%	0	0	1	250	1	500	0	0	0	0	
Median Family Income >= 120%	3	195	2	333	4	2,116	3	825	0	0	
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0	
Tract Not Known	0	0	0	0	0	0	0	0	0	0	
County Total	5	337	11	2,259	12	6,568	11	3,827	0	0	

^{2/} County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Small Business Loans - Originations

Institution: JOHN MARSHALL BANK

Respondent ID: 0003419416

Agency: FRS - 2 State: VIRGINIA (51)

Area Income Characteristics	Origi	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
HANOVER COUNTY (085), VA											
MSA 40060											
Outside Assessment Area											
Low Income	0	0	0	0	0	0	0	0	0	0	
Moderate Income	0	0	0	0	1	360	0	0	0	0	
Middle Income	0	0	0	0	0	0	0	0	0	0	
Upper Income	0	0	0	0	0	0	0	0	0	0	
Income Not Known	0	0	0	0	0	0	0	0	0	0	
Tract Not Known	0	0	0	0	0	0	0	0	0	0	
County Total	0	0	0	0	1	360	0	0	0	0	
LOUDOUN COUNTY (107), VA											
MSA 47894											
Inside AA 0001											
Low Income	0	0	0	0	0	0	0	0	0	0	
Moderate Income	0	0	0	0	0	0	0	0	0	0	
Middle Income	0	0	2	415	5	2,194	6	2,259	0	0	
Upper Income	7	217	1	150	1	500	1	500	0	0	
Income Not Known	1	45	0	0	0	0	1	45	0	0	
Tract Not Known	0	0	0	0	0	0	0	0	0	0	
County Total	8	262	3	565	6	2,694	8	2,804	0	0	
PRINCE WILLIAM COUNTY (153), VA											
MSA 47894											
Inside AA 0001											
Low Income	0	0	0	0	0	0	0	0	0	0	
Moderate Income	2	117	0	0	3	1,452	4	1,502	0	0	
Middle Income	0	0	0	0	2	1,287	1	537	0	0	
Upper Income	2	99	2	458	1	300	3	550	0	0	
Income Not Known	0	0	0	0	0	0	0	0	0	0	
Tract Not Known	0	0	0	0	0	0	0	0	0	0	
County Total	4	216	2	458	6	3,039	8	2,589	0	0	

^{2/} County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Small Business Loans - Originations

Institution: JOHN MARSHALL BANK

Respondent ID: 0003419416

Agency: FRS - 2 State: VIRGINIA (51)

Area Income Characteristics	Origi	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		o Item: ins by iliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
RAPPAHANNOCK COUNTY (157), VA										
MSA 47894										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	412	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	412	0	0	0	0
STAFFORD COUNTY (179), VA										
MSA 47894										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	500	1	500	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	1	500	0	0
ALEXANDRIA CITY (510), VA										
MSA 47894										
Inside AA 0001										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	208	2	720	1	208	0	0
Upper Income	1	50	1	140	6	3,283	6	3,283	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	2	348	8	4,003	7	3,491	0	0

^{2/} County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Small Business Loans - Originations

Institution: JOHN MARSHALL BANK

Respondent ID: 0003419416

Agency: FRS - 2 State: VIRGINIA (51)

Area Income Characteristics	Origi	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
FAIRFAX CITY (600), VA											
MSA 47894											
Inside AA 0001											
Low Income	0	0	0	0	0	0	0	0	0	0	
Moderate Income	0	0	0	0	0	0	0	0	0	0	
Middle Income	0	0	0	0	0	0	0	0	0	0	
Upper Income	1	100	0	0	0	0	0	0	0	0	
Income Not Known	0	0	0	0	0	0	0	0	0	0	
Tract Not Known	0	0	0	0	0	0	0	0	0	0	
County Total	1	100	0	0	0	0	0	0	0	0	
MANASSAS CITY (683), VA											
MSA 47894											
Inside AA 0001											
Low Income	0	0	0	0	0	0	0	0	0	0	
Moderate Income	0	0	2	435	1	269	2	489	0	0	
Middle Income	0	0	0	0	1	627	1	627	0	0	
Upper Income	0	0	0	0	0	0	0	0	0	0	
Income Not Known	0	0	0	0	0	0	0	0	0	0	
Tract Not Known	0	0	0	0	0	0	0	0	0	0	
County Total	0	0	2	435	2	896	3	1,116	0	0	
PETERSBURG CITY (730), VA											
MSA 40060											
Outside Assessment Area											
Low Income	0	0	0	0	1	640	1	640	0	0	
Moderate Income	0	0	0	0	0	0	0	0	0	0	
Middle Income	0	0	0	0	0	0	0	0	0	0	
Upper Income	0	0	0	0	0	0	0	0	0	0	
Income Not Known	0	0	0	0	0	0	0	0	0	0	
Tract Not Known	0	0	0	0	0	0	0	0	0	0	
County Total	0	0	0	0	1	640	1	640	0	0	
TOTAL INSIDE AA IN STATE	19	965	21	4,265	35	18,034	38	14,027	0	0	

^{2/} County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Small Business Loans - Originations

Institution: JOHN MARSHALL BANK

Respondent ID: 0003419416

Agency: FRS - 2 State: VIRGINIA (51)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TOTAL OUTSIDE AA IN STATE	0	0	0	0	4	1,912	2	1,140	0	0
STATE TOTAL	19	965	21	4,265	39	19,946	40	15,167	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	20	975	21	4,265	43	22,592	44	17,725	0	0
TOTAL OUTSIDE AA	2	73	2	400	7	4,237	5	3,465	0	0
TOTAL INSIDE & OUTSIDE	22	1,048	23	4,665	50	26,829	49	21,190	0	0

2022 Institution Disclosure Statement - Table 3 **Assessment Area/Non-Assessment Area Activity Small Business Loans**

Institution: JOHN MARSHALL BANK

PAGE: 1 OF Respondent ID: 0003419416

Agency: FRS - 2

ACCECCMENT AREA LOANS	Origin	nations	•	to Businesses nillion revenue	Purchases		
ASSESSMENT AREA LOANS	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
VA - ARLINGTON COUNTY (013) - MSA 47894 2/	2	1,034	1	200	0	0	
VA - FAIRFAX COUNTY (059) - MSA 47894	28	9,164	11	3,827	0	0	
VA - LOUDOUN COUNTY (107) - MSA 47894	17	3,521	8	2,804	0	0	
VA - PRINCE WILLIAM COUNTY (153) - MSA 47894	12	3,713	8	2,589	0	0	
VA - ALEXANDRIA CITY (510) - MSA 47894	11	4,401	7	3,491	0	0	
VA - FAIRFAX CITY (600) - MSA 47894	1	100	0	0	0	0	
VA - MANASSAS CITY (683) - MSA 47894	4	1,331	3	1,116	0	0	
MD - MONTGOMERY COUNTY (031) - MSA 23224	4	1,920	3	1,910	0	0	
DC - DISTRICT OF COLUMBIA (001) - MSA 47894	5	2,648	3	1,788	0	0	

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

2022 Institution Disclosure Statement - Table 5 **Community Development/Consortium-Third Party Activity**

Institution: JOHN MARSHALL BANK

Respondent ID: 0003419416

PAGE: 1 OF

Agency: FRS - 2

Memo Item:	Loans by Affiliates	

•								
Num of Loans	Amount (000s)	Num of Loans	Amount (000s)					
6	10,691	0	0					
0	0	0	0					
6	10,691	0	0					
	6 0	6 10,691 0 0	6 10,691 0 0 0 0					

Consortium/Third Party Loans (optional)

* denotes no loans made in specified tracts

Institution: JOHN MARSHALL BANK

ASSESSMENT AREA - 0001

ARLINGTON COUNTY (013), VA 2/

MSA: 47894 Low Income

1022.00* 1027.01*

Moderate Income

1017.04* 1020.03* 1028.04* 1029.04* 1038.00*

Middle Income

1008.00* 1012.00* 1014.01* 1014.05 1014.09* 1015.01* 1016.02* 1017.05* 1023.02* 1025.00* 1026.00*

1028.03* 1029.03* 1031.00 1032.00* 1033.00* 1034.01* 1035.01* 1035.03* 1035.05* 1036.02*

Upper Income

1006.00* 1007.00* 1009.00* 1010.00* 1011.00* 1013.00* 1014.02* 1014.06* 1014.07* 1014.08* 1015.02*

 $1015.03^* \quad 1016.01^* \quad 1016.03^* \quad 1017.01^* \quad 1017.03^* \quad 1018.01^* \quad 1018.03^* \quad 1018.05^* \quad 1019.00^* \quad 1021.00^* \quad 1023.01^* \quad 1019.00^* \quad 1021.00^* \quad 1021$

 $1024.00^* \quad 1027.02^* \quad 1028.02^* \quad 1029.01^* \quad 1030.00^* \quad 1034.03^* \quad 1034.04^* \quad 1034.05^* \quad 1035.04^* \quad 1036.01^* \quad 1037.00^* \quad 1034.04^* \quad 1034$

Income Not Known

1018.04* 1020.01* 1020.02* 9801.00* 9802.00*

FAIRFAX COUNTY (059), VA

MSA: 47894

Median Family Income 30-40%

4215.00* 4514.00* 4516.01* 4523.01* 4619.02*

Median Family Income 40-50%

4154.01* 4523.02* 4525.02* 4528.01*

Median Family Income 50-60%

4216.00* 4217.01* 4219.00* 4812.02* 4823.02* 4901.04

Median Family Income 60-70%

4162.00* 4206.00* 4214.00* 4218.00* 4506.02* 4507.02* 4515.01* 4516.02* 4519.00* 4527.00* 4528.02*

Median Family Income 70-80%

4153.00* 4205.03* 4221.01* 4222.02* 4322.01* 4402.02 4502.00* 4616.06* 4714.02* 4809.02 4810.00*

4821.00* 4822.01* 4825.07* 4912.02* 4913.03* 4916.01 4918.01*

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

PAGE: 1 OF

Respondent ID: 0003419416

* denotes no loans made in specified tracts

Institution: JOHN MARSHALL BANK

Median Fa	amily Inco	me 80-90 %)							
4160.00	4210.02*	4217.02*	4224.01*	4306.00	4310.01*	4310.02*	4316.02*	4508.00*	4515.02*	4521.01*
4619.01*	4713.01*	4713.03*	4802.03*	4809.01*	4809.03*	4811.01*	4811.03*	4825.06*	4901.05	4905.01*
4913.01*	4914.01*	4914.02*	4917.03*	4917.06*						
Median Fa	amily Inco	me 90-100°	%							
4202.02*	4210.01	4211.01*	4221.02*	4223.01*	4307.00*	4318.01*	4327.02*	4405.03*	4406.00*	4503.00*
4505.00*	4518.00*	4522.00*	4524.00	4526.00*	4618.02*	4802.04	4802.05	4811.04*	4911.03*	4912.01*
4924.00*										
Median Fa	amily Inco	me 100-110	0%							
4201.00*	4204.00*	4213.00*	4220.00*	4223.02*	4301.02*	4308.01*	4309.01*	4309.02*	4316.01*	4501.00*
4521.02*	4618.01*	4711.00*	4712.01*	4712.03*	4712.04*	4808.01*	4911.02*	4915.01*	4918.03*	
Median Fa	amily Inco	me 110-120	0%							
4152.00*	4205.02*	4211.03*	4302.01*	4305.00*	4308.02*	4328.00*	4509.00*	4510.00*	4525.01	4607.01*
4612.02*	4616.03*	4616.04*	4617.00*	4714.01*	4805.05*	4808.02*	4811.02*	4814.00*	4820.02*	4822.04*
4901.01*	4913.02*	4916.02*	4917.01*	4917.04*	4918.02*	4923.00*				
Median Fa	amily Inco	me >= 120°	%							
4151.00*	4154.02*	4155.00*	4156.00*	4157.00*	4158.00*	4159.00*	4161.00*	4163.00*	4202.01*	4202.03
4203.00*	4205.01*	4207.00*	4208.00*	4211.02*	4212.00*	4222.01*	4224.02*	4224.03*	4301.01*	4302.02*
4302.03*	4304.00*	4313.00*	4314.00*	4315.00*	4318.02*	4319.00*	4320.00*	4321.00*	4322.02*	4323.00*
4324.01*	4324.02*	4325.00*	4326.00*	4327.01*	4401.00*	4402.01*	4403.00*	4405.01*	4405.05*	4407.01*
4407.02*	4408.00*	4504.00*	4506.01*	4507.01*	4511.00*	4512.00	4513.00*	4520.00	4601.00*	4602.00*
4603.00*	4604.00	4605.01*	4605.03*	4605.04*	4606.00*	4607.02*	4608.00*	4609.00*	4610.00*	4611.00*
4612.01*	4615.00*	4616.05*	4701.00*	4703.00*	4704.00*	4705.00*	4706.00*	4707.00*	4708.00*	4709.00*
4710.00*	4713.04*	4801.00*	4802.01*	4803.01*	4803.02*	4804.01*	4804.02*	4805.01*	4805.02*	4805.03*
4805.04*	4811.05*	4811.06*	4812.01*	4815.00*	4816.00*	4817.01*	4817.02*	4819.00*	4820.01*	4822.03*
4822.05	4822.06*	4823.01*	4823.03*	4824.00*	4825.02*	4825.03*	4825.04*	4825.05*	4826.01*	4826.03*
4826.04*	4905.02*	4910.00	4911.01*	4914.03*	4914.04*	4914.05*	4915.02*	4917.05*	4917.07*	4920.00*
4921.00*	4922.01*	4922.02*	4922.03*	4925.00*						
Median Fa	amily Inco	me Not Kn	own							

Footnote:

4405.04* 9801.00* 9802.00* 9803.00*

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area

PAGE: 2 OF

Respondent ID: 0003419416

* denotes no loans made in specified tracts

Institution: JOHN MARSHALL BANK

LOUDOUN COUNTY (107), VA

MSA: 47894

Moderate Income

6105.05* 6106.03* 6114.00* 6116.02*

Middle Income

6101.01* 6105.04* 6105.06 6106.01* 6107.02* 6109.00* 6110.02* 6110.10* 6110.11* 6110.16* 6110.18* 6110.20 6110.27* 6110.32* 6111.01* 6112.04* 6112.06* 6113.00* 6115.02* 6116.01* 6117.01 6117.02* 6118.12

Upper Income

6101.02* 6102.01* 6102.02* 6103.00* 6104.00 6105.03* 6105.07* 6106.02* 6106.04* 6107.01 6107.03* 6108.00* 6110.04 6110.05* 6110.06* 6110.09* 6110.12* 6110.13* 6110.14* 6110.15* 6110.17* 6110.19* 6110.22* 6110.23* 6110.26* 6110.28* 6110.29* 6110.30* 6110.31* 6111.02* 6112.02* 6112.05* 6112.07* 6112.08* 6112.09* 6118.03* 6118.04* 6118.05* 6118.07* 6118.08* 6118.09* 6118.10* 6118.11* 6118.13* 6119.01* 6119.02*

Income Not Known

6115.01 9801.00*

PRINCE WILLIAM COUNTY (153), VA

MSA: 47894

Low Income

9005.04* 9006.01* 9006.02* 9009.01* 9011.02* 9014.19* 9017.04*

Moderate Income

9002.01* 9002.03* 9003.01* 9003.02* 9004.03* 9004.04* 9004.07* 9004.09* 9004.10* 9005.03* 9007.01* 9007.02 9008.03* 9010.12 9010.13* 9010.15* 9011.01* 9012.03* 9012.09* 9012.22* 9014.03* 9014.07* 9015.04* 9016.01* 9016.02 9017.02* 9019.00* Middle Income

9001.00* 9002.02* 9004.08* 9005.02* 9008.01* 9008.04* 9009.04* 9009.05* 9010.11* 9010.14* 9010.16* 9012.08* 9012.11* 9012.12 9012.21* 9012.23* 9012.24* 9012.25* 9012.26* 9012.26* 9012.27* 9012.28* 9012.29* 9012.30* 9012.32* 9012.37* 9013.03* 9013.04* 9013.05* 9014.09 9014.12* 9014.13* 9014.18* 9015.06* 9015.07* 9015.08* 9017.03*

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

PAGE: 3 OF 9

Respondent ID: 0003419416

* denotes no loans made in specified tracts

Institution: JOHN MARSHALL BANK

Upper Income

9010.05* 9010.09 9010.10* 9012.19* 9012.31* 9012.33* 9012.34* 9012.35* 9012.36* 9013.06* 9014.11 9014.14* 9014.15* 9014.16* 9014.17* 9014.20 9014.21 9015.03 9015.05* 9015.09* 9015.10* 9015.11* Income Not Known

9801.00*

ALEXANDRIA CITY (510), VA

MSA: 47894 Low Income

2001.04* 2004.08* 2004.09* 2005.00* 2012.05* 2012.06*

Moderate Income

2001.02* 2001.08* 2001.09* 2001.11* 2003.01* 2003.04* 2004.06*

Middle Income

2001.05* 2001.06* 2002.01* 2003.02* 2003.05* 2004.03* 2004.07* 2006.00* 2007.01* 2008.02* 2010.00*

2012.04* 2016.01

Upper Income

2014.00 2015.00* 2016.02* 2018.02 2018.03* 2018.04* 2018.05 2019.00 2020.01* 2020.02*

Income Not Known

9800.00*

FAIRFAX CITY (600), VA

MSA: 47894 Middle Income

3001.00* 3003.00*

Upper Income

3002.00* 3004.00 3005.00*

FALLS CHURCH CITY (610), VA

MSA: 47894 Upper Income

5001.00* 5002.00* 5003.00*

Footnote:

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PAGE: 4 OF 9

Respondent ID: 0003419416

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: JOHN MARSHALL BANK

MANASSAS CITY (683), VA

MSA: 47894

Moderate Income

9101.00 9102.02* 9103.01 9103.02* 9104.01*

Middle Income

9102.01 9104.02*

MANASSAS PARK CITY (685), VA

MSA: 47894 Low Income

9202.01*

Moderate Income

9201.00*

Middle Income

9202.02*

ASSESSMENT AREA - 0002

MONTGOMERY COUNTY (031), MD

MSA: 23224

Median Family Income 20-30%

7007.13* 7007.24*

Median Family Income 30-40%

7007.21* 7014.22* 7015.08* 7016.02* 7020.00* 7032.13*

Median Family Income 40-50%

7007.25* 7007.31* 7012.19* 7015.09* 7025.02* 7032.14* 7032.16*

Median Family Income 50-60%

7006.14* 7007.26* 7007.27* 7008.11* 7008.18* 7008.20* 7008.34* 7008.36* 7014.17* 7021.01* 7023.01*

7034.04* 7035.01*

Median Family Income 60-70%

7007.06* 7007.32* 7007.33* 7008.13* 7008.22 7008.30* 7008.32* 7009.03* 7009.04* 7014.23* 7016.01*

7017.02* 7019.00* 7026.02* 7032.07* 7032.15* 7032.18* 7033.01* 7033.02* 7037.01* 7038.00

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

PAGE: 5 OF 9

Respondent ID: 0003419416

Institution: JOHN MARSHALL BANK

Agency: FRS - 2 * denotes no loans made in specified tracts

PAGE:

Respondent ID: 0003419416

6 OF

Median Family Income 70-80%										
7002.04*	7003.09*	7003.10*	7007.15*	7008.15*	7008.19*	7008.37*	7009.02*	7011.02*	7012.01*	7012.18*
7014.15*	7015.05*	7024.02*	7025.03*	7026.04*	7027.00*	7032.09*	7032.20*	7034.01*	7034.03*	7037.02*
Median Fa	amily Incor	ne 80-90%	•							
7003.08*	7003.13*	7007.23*	7008.12*	7008.33*	7008.39*	7009.01*	7009.05*	7010.07*	7012.16*	7014.18*
7014.25*	7014.27*	7017.03*	7023.02*	7032.19*	7032.21*	7039.02*				
Median Fa	amily Incor	ne 90-100 ⁹	%							
7002.07*	7003.06*	7003.16*	7003.18*	7007.10*	7007.18*	7007.20*	7007.28*	7007.29*	7007.30*	7008.10*
7008.35*	7008.38*	7014.14*	7014.24*	7014.26*	7018.00*	7026.03*	7032.22*	7034.02*	7035.02*	7036.01*
	7044.03*	7048.03*								
Median Fa	amily Incor	me 100-110	0%							
7001.04*	7001.05*	7002.06*	7002.08*	7007.11*	7010.01*	7011.01*	7012.11*	7012.23*	7013.15*	7013.16*
	7032.06*									
Median Fa	amily Incor	me 110-120	0%							
7003.17*	7006.06*	7006.10*	7006.13*	7008.23*	7008.29*	7010.04*	7012.15*	7013.12*	7013.14*	7014.07*
		7017.04*		7032.08*	7048.06*	7055.01*	7060.12*			
Median Fa	amily Incor	me >= 120°	%							
7001.01*	7001.03*	7002.09*	7002.10*	7003.14*	7003.15*	7004.00*	7005.00*	7006.04*	7006.08*	7006.11*
7006.15*	7006.16*	7006.17*	7006.18*	7008.24*	7008.26*	7008.28*	7010.02*	7010.05*	7010.06*	7012.02*
7012.05*	7012.06*	7012.10*	7012.12*	7012.14*	7012.20*	7012.21*	7012.22*	7013.03*	7013.04*	7013.06*
7013.07*	7013.08*	7013.13*	7013.17*	7014.09*	7015.06*	7015.07*	7017.01	7021.02*	7022.00*	7024.01*
7028.00*	7029.00*	7030.00*	7031.00*	7032.02*	7032.23*	7036.02*	7039.01*	7041.00*	7042.00	7043.00*
7044.01*	7044.04*	7045.01*	7045.02*	7045.03*	7046.00*	7047.00*	7048.04*	7048.05*	7050.00*	7051.00*
7052.00*	7053.00*	7054.00*	7055.02*	7056.01*	7056.02*	7057.01*	7057.02*	7058.00*	7059.01*	7059.02*
7059.03*	7060.05*	7060.07*	7060.08*	7060.09*	7060.10*	7060.11*	7060.13*			

ASSESSMENT AREA - 0003

DISTRICT OF COLUMBIA (001), DC

MSA: 47894

Median Family Income 10-20%

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Respondent ID: 0003419416

Agency: FRS - 2

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: JOHN MARSHALL BANK

	0074.01*			0098.01*						
Median F	amily Inco	me 20-30%)							
	0074.03*	0074.07*	0074.09*	0075.02*	0075.04*	0077.08*	0077.09*	0096.01*	0096.02*	0098.11*
0099.07*										
Median F	amily Inco	me 30-40%	•							
0018.03*	0020.01*	0030.00*	0073.04*	0075.03*	0076.01*	0076.05*	0077.07*	0078.03*	0078.06*	0078.07*
	0088.04*			0092.04*	0098.04*	0098.10*	0099.05*	0104.00*	0109.00*	
Median F	amily Inco	me 40-50%	•							
	0022.02*			0078.09*	0095.10*	0096.03*	0098.03*	0099.04*	0099.06*	
Median F	amily Inco	me 50-60%	•							
	0074.04*			0078.08*	0091.02*	0095.08*	0097.00*			
Median F	amily Inco	me 60-70%	•							
0023.02*	0025.04*	0028.01*	0028.02*	0035.00*	0076.04*	0079.01*	0088.02*	0095.07*	0096.04*	0098.02*
Median F	amily Inco	me 70-80%	•							
0019.01*	0021.01*	0021.02*	0048.01	0087.02*	0092.03*	0093.02*	0098.07*	0099.03*	0107.00*	
Median F	amily Inco	me 80-90%	•							
0024.00*	0027.04*	0032.00*	0048.02*	0071.00*	0073.01*	0095.03*	0099.02*	0111.00*		
Median F	amily Inco	me 90-100 ⁹	%							
0013.04*	0050.04*	0055.03*	0090.00*	0095.09*	0099.01*	0103.00*	0106.01*			
Median F	amily Inco	me 100-110	0%							
0019.02*	0036.00*	0046.00*	0052.03*	0059.00*	0079.03*	0095.05*	0110.01*			
Median F	amily Inco	me 110-120	0%							
0017.02*	0022.01*	0044.02*	0047.02*							
Median F	amily Inco	me >= 120°	%							
0001.01*	0001.02*	0002.02*	0003.00*	0004.00*	0005.01*	0005.02*	0006.00*	0007.02*	0007.03*	0007.04*
0008.02*	0008.03*	0008.04*	0009.02*	0009.03*	0009.04*	0010.02*	0010.03*	0010.04*	0011.00*	0012.00*
0013.01*	0013.03*	0014.01*	0014.02*	0015.00*	0016.00*	0020.02*	0023.01	0025.01*	0026.00*	0027.02*
0027.03*	0029.00*	0031.00*	0033.01*	0033.02*	0034.00*	0037.01*	0038.01*	0038.02*	0039.01*	0039.02*
0040.01*	0040.02	0041.00*	0042.01*	0042.02*	0043.00*	0044.01*	0049.02*	0050.01*	0050.03*	0052.02*
0053.02*	0053.03*	0055.01*	0055.02*	0056.01*	0056.02*	0058.01*	0058.02*	0065.00*	0066.00*	0067.00*

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: JOHN MARSHALL BANK

0068.01* 0068.02* 0069.00* 0070.00* 0072.01* 0072.02* 0072.03* 0080.01* 0080.02* 0081.00* 0082.00* 0083.01* 0083.02* 0084.02* 0084.10 0087.01* 0092.01* 0093.01* 0094.00* 0095.04* 0101.00* 0102.01*

0105.00* 0106.02* 0106.03* 0110.02*

Median Family Income Not Known

0002.01* 0025.03* 0047.03* 0068.04* 0095.11* 0102.02* 0108.00* 9800.00*

OUTSIDE ASSESSMENT AREA

ANNE ARUNDEL COUNTY (003), MD

MSA: 12580

Median Family Income 50-60%

7302.06

Median Family Income 80-90%

7011.03

CHARLES COUNTY (017), MD

MSA: 47894 Middle Income

8507.11

HOWARD COUNTY (027), MD

MSA: 12580 Upper Income

6023.02

PRINCE GEORGE'S COUNTY (033), MD

MSA: 47894

Median Family Income 30-40%

8035.09

Median Family Income 70-80%

8019.07

Median Family Income >= 120%

8013.07

HANOVER COUNTY (085), VA

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

PAGE: 8 OF 9

Respondent ID: 0003419416

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: JOHN MARSHALL BANK

MSA: 40060

Moderate Income

3212.02

RAPPAHANNOCK COUNTY (157), VA

MSA: 47894

Middle Income

9502.00

STAFFORD COUNTY (179), VA

MSA: 47894

Middle Income

0103.07

PETERSBURG CITY (730), VA

MSA: 40060 Low Income

8101.00

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

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Respondent ID: 0003419416

2022 Institution Disclosure Statement - Table E-1

Error Status Information Respondent ID: 0003419416

PAGE: 1 OF

Agency: FRS - 2

Institution: JOHN MARSHALL BANK

Record Identifier: 11	Total Composite Records on File	Total Composite Records Without Errors	Total Validity ¹⁰ Errors	Percentage of Validity Errors
Transmittal Sheet	1	1	0	0.00%
Small Business Loans	68	68	0	0.00%
Small Farm Loans	0	0	0	0.00%
Community Development Loans	1	1	0	0.00%
Consortium/Third Party Loans (Optional)	0	0	0	0.00%
Assessment Area	576	576	0	0.00%
Total	646	646	0	0.00%

^{10.} A validity edit helps to verify the accuracy of the data reported. An institution's CRA submission that passes all validity edits does not ensure 100% accurate data. True accuracy is determined during the examination process.

^{11.} A record represents one row of data reported to the Federal Reserve Board. This does not in any way represent the number of loans originated or purchased by the institution.