

2023 Institution Disclosure Statement - Table 1-1

Loans by County

Small Business Loans - Originations

Institution: JOHN MARSHALL BANK

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Respondent ID: 0003419416

Agency: FRS - 2

State: DISTRICT OF COLUMBIA (11)

Area Income Characteristics

DISTRICT OF COLUMBIA (001), DC

MSA 47894

Inside AA 0003

| | Loan Amount at Origination <=\$100,000 | | Loan Amount at Origination >\$100,000 But <=\$250,000 | | Loan Amount at Origination >\$250,000 | | Loans to Businesses with Gross Annual Revenues <= \$1 Million | | Memo Item: Loans by Affiliates | |
|--------------------------------|--|------------------|--|------------------|---|------------------|--|------------------|--------------------------------------|------------------|
| | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) |
| Median Family Income < 10% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income 10-20% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income 20-30% | 0 | 0 | 1 | 150 | 0 | | 0 | 0 | 0 | |
| Median Family Income 30-40% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income 40-50% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income 50-60% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income 60-70% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income 70-80% | 0 | 0 | 1 | 150 | 0 | | 0 | 0 | 0 | |
| Median Family Income 80-90% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income 90-100% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income 100-110% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income 110-120% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income >= 120% | 0 | 0 | 0 | 0 | 1 | | 1 | # | 0 | |
| Median Family Income Not Known | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Tract Not Known | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| County Total | 0 | 0 | 2 | 300 | 1 | | 1 | # | 0 | |
| TOTAL INSIDE AA IN STATE | 0 | 0 | 2 | 300 | 1 | | 1 | # | 0 | |
| TOTAL OUTSIDE AA IN STATE | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| STATE TOTAL | 0 | 0 | 2 | 300 | 1 | | 1 | # | 0 | |

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Loans by County

Small Business Loans - Originations

Institution: JOHN MARSHALL BANK

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Respondent ID: 0003419416

Agency: FRS - 2

State: MARYLAND (24)

Area Income Characteristics

ANNE ARUNDEL COUNTY (003), MD

MSA 12580

Outside Assessment Area

| | Loan Amount at Origination <=\$100,000 | | Loan Amount at Origination >\$100,000 But <=\$250,000 | | Loan Amount at Origination >\$250,000 | | Loans to Businesses with Gross Annual Revenues <= \$1 Million | | Memo Item: Loans by Affiliates | |
|-----------------------------|--|------------------|--|------------------|---|------------------|--|------------------|--------------------------------------|------------------|
| | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) |
| Median Family Income < 10% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income 10-20% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income 20-30% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income 30-40% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income 40-50% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income 50-60% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income 60-70% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income 70-80% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Median Family Income 80-90% | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |

| | | | | | | | | |
|--------------------------------|---|---|---|---|---|---|---|---|
| Median Family Income 90-100% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 100-110% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 110-120% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income >= 120% | 1 | # | 0 | 0 | 0 | 1 | # | 0 |
| Median Family Income Not Known | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tract Not Known | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| County Total | 1 | # | 0 | 0 | 0 | 1 | # | 0 |

FREDERICK COUNTY (021), MD

MSA 23224

Outside Assessment Area

| | | | | | | | | |
|------------------|---|---|---|---|---|---|---|---|
| Low Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Moderate Income | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| Middle Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Upper Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Income Not Known | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tract Not Known | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| County Total | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

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Loans by County

Small Business Loans - Originations

Institution: JOHN MARSHALL BANK

Respondent ID: 0003419416

Agency: FRS - 2

State: MARYLAND (24)

Area Income Characteristics

| Loan Amount at Origination <=\$100,000 | | Loan Amount at Origination >\$100,000 But <=\$250,000 | | Loan Amount at Origination >\$250,000 | | Loans to Businesses with Gross Annual Revenues <= \$1 Million | | Memo Item: Loans by Affiliates | |
|--|------------------|--|------------------|---|------------------|--|------------------|--------------------------------------|------------------|
| Num of Loans | Amount (000s) | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) |

MONTGOMERY COUNTY (031), MD

MSA 23224

Inside AA 0002

| | | | | | | | | |
|--------------------------------|---|---|---|---|---|---|---|---|
| Median Family Income < 10% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 10-20% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 20-30% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 30-40% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 40-50% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 50-60% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 60-70% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 70-80% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 80-90% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 90-100% | 1 | # | 0 | 0 | 0 | 1 | # | 0 |
| Median Family Income 100-110% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 110-120% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income >= 120% | 0 | 0 | 0 | 0 | 1 | 1 | # | 0 |
| Median Family Income Not Known | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tract Not Known | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| County Total | 1 | # | 0 | 0 | 1 | 2 | # | 0 |

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Loans by County

Small Business Loans - Originations

Institution: JOHN MARSHALL BANK

Respondent ID: 0003419416

Agency: FRS - 2

State: MARYLAND (24)

Area Income Characteristics

| Loan Amount at Origination <=\$100,000 | | Loan Amount at Origination >\$100,000 But <=\$250,000 | | Loan Amount at Origination >\$250,000 | | Loans to Businesses with Gross Annual Revenues <= \$1 Million | | Memo Item: Loans by Affiliates | |
|--|--|--|--|---|--|--|--|--------------------------------------|--|
|--|--|--|--|---|--|--|--|--------------------------------------|--|

| | | | | | | | | |
|-----------------------------|---|---|---|---|---|---|---|---|
| Median Family Income < 10% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 10-20% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 20-30% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 30-40% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 40-50% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 50-60% | 3 | # | 0 | 0 | 1 | 2 | # | 0 |
| Median Family Income 60-70% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| | | | | | | | | |
|--------------------------------|----|---|---|-----|---|---|---|---|
| Median Family Income 70-80% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 80-90% | 6 | # | 0 | 0 | 0 | 3 | # | 0 |
| Median Family Income 90-100% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 100-110% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Median Family Income 110-120% | 0 | 0 | 1 | 145 | 2 | 0 | 0 | 0 |
| Median Family Income >= 120% | 3 | # | 3 | 641 | 5 | 2 | # | 0 |
| Median Family Income Not Known | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tract Not Known | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| County Total | 12 | # | 4 | 786 | 8 | 7 | # | 0 |

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

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Loans by County

Small Business Loans - Originations

Institution: JOHN MARSHALL BANK

Respondent ID: 0003419416

Agency: FRS - 2

State: VIRGINIA (51)

| Area Income Characteristics | Loan Amount at Origination <=\$100,000 | | Loan Amount at Origination >\$100,000 But ≤\$250,000 | | Loan Amount at Origination >\$250,000 | | Loans to Businesses with Gross Annual Revenues ≤ \$1 Million | | Memo Item: Loans by Affiliates | |
|--|---|---------------|--|---------------|--|---------------|--|---------------|--------------------------------|---------------|
| | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) |
| FAUQUIER COUNTY (061), VA | | | | | | | | | | |
| MSA 47894 | | | | | | | | | | |
| Outside Assessment Area | | | | | | | | | | |
| Low Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Moderate Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Middle Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Upper Income | 1 | # | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Income Not Known | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tract Not Known | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| County Total | 1 | # | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LOUDOUN COUNTY (107), VA | | | | | | | | | | |
| MSA 47894 | | | | | | | | | | |
| Inside AA 0001 | | | | | | | | | | |
| Low Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Moderate Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Middle Income | 1 | # | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| Upper Income | 7 | # | 1 | 150 | 1 | 0 | 0 | 0 | 0 | 0 |
| Income Not Known | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tract Not Known | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| County Total | 8 | # | 1 | 150 | 2 | 0 | 0 | 0 | 0 | 0 |
| PRINCE WILLIAM COUNTY (153), VA | | | | | | | | | | |
| MSA 47894 | | | | | | | | | | |
| Inside AA 0001 | | | | | | | | | | |
| Low Income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Moderate Income | 1 | # | 0 | 0 | 0 | 0 | 1 | # | 0 | 0 |

| | | | | | | | | |
|------------------|---|---|----|-------|---|---|---|---|
| Middle Income | 2 | # | 4 | 616 | 4 | 0 | 0 | 0 |
| Upper Income | 1 | # | 6 | 1,131 | 0 | 3 | # | 0 |
| Income Not Known | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tract Not Known | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| County Total | 4 | # | 10 | 1,747 | 4 | 4 | # | 0 |

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

2023 Institution Disclosure Statement - Table 1-1

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Loans by County

Small Business Loans - Originations

Institution: JOHN MARSHALL BANK

Respondent ID: 0003419416

Agency: FRS - 2

State: VIRGINIA (51)

| Area Income Characteristics | Loan Amount at Origination <=\$100,000 | | Loan Amount at Origination >\$100,000 But ≤\$250,000 | | Loan Amount at Origination >\$250,000 | | Loans to Businesses with Gross Annual Revenues ≤ \$1 Million | | Memo Item: Loans by Affiliates | |
|-------------------------------------|---|---------------|--|---------------|--|---------------|--|---------------|--------------------------------|---------------|
| | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) | Num of Loans | Amount (000s) |
| ALEXANDRIA CITY (510), VA | | | | | | | | | | |
| MSA 47894 | | | | | | | | | | |
| Inside AA 0001 | | | | | | | | | | |
| Low Income | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Moderate Income | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Middle Income | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Upper Income | 1 | # | 1 | 150 | 1 | | 2 | # | 0 | |
| Income Not Known | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Tract Not Known | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| County Total | 1 | # | 1 | 150 | 1 | | 2 | # | 0 | |
| MANASSAS PARK CITY (685), VA | | | | | | | | | | |
| MSA 47894 | | | | | | | | | | |
| Inside AA 0001 | | | | | | | | | | |
| Low Income | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Moderate Income | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Middle Income | 1 | # | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Upper Income | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Income Not Known | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| Tract Not Known | 0 | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| County Total | 1 | # | 0 | 0 | 0 | | 0 | 0 | 0 | |
| TOTAL INSIDE AA IN STATE | 26 | # | 17 | 2,968 | 15 | | 14 | # | 0 | |
| TOTAL OUTSIDE AA IN STATE | 1 | # | 0 | 0 | 0 | | 0 | 0 | 0 | |
| STATE TOTAL | 27 | # | 17 | 2,968 | 15 | | 14 | # | 0 | |
| TOTAL ACROSS ALL STATES | | | | | | | | | | |
| TOTAL INSIDE AA | 27 | # | 19 | 3,268 | 17 | | 17 | # | 0 | |
| TOTAL OUTSIDE AA | 2 | # | 0 | 0 | 2 | | 1 | # | 0 | |
| TOTAL INSIDE & OUTSIDE | 29 | # | 19 | 3,268 | 19 | | 18 | # | 0 | |

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.